



**ACOUSTICAL** SURFACES INC.  
*Sound Solutions for Over 35 Years* | Soundproofing | Acoustics | Noise & Vibration Control

September 27, 2004

LeRoy Mackove  
Sales Consultant  
Acoustical Surfaces, Inc.  
123 Columbia Court North, Suite 201  
Chaska, MN 55318



Dear Mr. Mackove:

On behalf of Four Rivers Charter School, I wish to compliment Acoustic Surfaces on its Echo Eliminator™ sound reduction system.

As you know, we had 7th. and 8th. grade classrooms with deafening conditions due to the age group, and to rooms comprised entirely of hard, sound reflective surfaces. We priced other products with good reputations, but found their installation techniques to be cumbersome and costly. We wanted to do something to the ceiling only, to reduce sound reflection, since the walls are vitally important for other uses, and we don't want carpeting in our classrooms.

We used Echo Eliminator™ as an experiment in our noisiest room, and found it to be absolutely amazing. It took a little while to get the hang of installation, because we were separating the pads by 4 inches and had a lot of hung pipes, lights, sprinklers, and ductwork to work around. However, the results, as I said were astounding, and we have added Echo Eliminator™ system to the rest of our middle school building and will specify it for our High School Building which is slated for construction next summer.

We also have found your company to be quick and responsive to our needs, especially when a shipping problem occurred. I would recommend your product to other schools with similar needs.

Sincerely,

Harlan Smith,  
Director of Operations

FOUR RIVERS CHARTER SCHOOL 248 COLRAIN RD., GREENFIELD, MA 01301  
413-775-4577 INFO@FOURRIVERSCHARTER.ORG